

INNER NUTRITION

*** Place your Order Today! ***
Phone-in: 0345 056 0606
Order On-line: uk.myherbalife.com

Sliding Scale of Freight Charges		
Range	Order Type	
B / R Price (£)	Online	Telephone
0-400	1.95%	2.95%
400-800	1.45%	2.45%
800-1600	1.20%	2.20%
> 1600	0.95%	1.95%
Min. Charge	£5.00	£7.50

Member Discount
Member Discounted Price includes VAT and freight - (3.00% of the Total Basic Price). The total cost of the order will vary depending on the order type and the Total Basic Price of the order (see Sliding Scale of Freight Charges. All orders are subject to a minimum freight charge. Please be advised that prices shown here are estimates .

Product SKU	Product Description	Volume Points	Earn Base	Basic / Retail Price	Suggested Selling Price
-------------	---------------------	---------------	-----------	----------------------	-------------------------

VAT

25 %	35 %	42 %	50 %
------	------	------	------

HERBALIFE® CORE PRODUCTS					
2669	Herbalife® Formula 1 Express Bar - Healthy Meal Bar Chocolate flavour (7 bars per box)	14.00	12.41	13.26	16.39
2670	Herbalife® Formula 1 Express Bar - Healthy Meal Bar Berry flavour (7 bars per box)	14.00	12.41	13.26	16.39
3118	Herbalife® Formula 1 Free From - Vanilla (550g canister)	26.35	28.76	30.72	31.64
0141	Herbalife® Formula 1 - Vanilla (550g canister)	23.95	26.14	27.92	28.76
1922	Herbalife® Formula 1 - Vanilla (780g canister)	32.75	35.11	37.50	38.63
2790	Herbalife® Formula 1 - Toffee Apple & Cinnamon (550g canister)	23.95	26.14	27.92	28.76
0142	Herbalife® Formula 1 - Chocolate (550g canister)	23.95	26.14	27.92	28.76
0143	Herbalife® Formula 1 - Strawberry (550g canister)	23.95	26.14	27.92	28.76
0144	Herbalife® Formula 1 - Tropical Fruit (550g canister)	23.95	26.14	27.92	28.76
0146	Herbalife® Formula 1 - Cookies & Cream (550g canister)	23.95	26.14	27.92	28.76
1171	Herbalife® Formula 1 - Cappuccino (550g canister)	23.95	26.14	27.92	28.76
2789	Herbalife® Formula 1 - Mint Chocolate (550g canister)	23.95	26.14	27.92	28.76
2100	Herbalife® Formula 1 - Raspberry & Blueberry (550g canister)	23.95	26.14	27.92	28.76
2653	Herbalife® Formula 1 - Vanilla (pack of 7 sachets)	9.17	10.00	10.68	11.00
1800	Herbalife® Formula 2 Men	13.55	15.76	16.84	20.82
1819	Herbalife® Formula 2 Women	13.55	15.76	16.84	20.82
3114	Herbalife® Fibre and Herb Tablets	9.00	14.05	15.01	18.55

20%
20%
0%
0%
0%
0%
0%
0%
0%
0%
0%
0%
0%
0%
20%
20%
20%

13.29	12.05	11.18	10.18
13.29	12.05	11.18	10.18
24.45	21.58	19.56	17.26
22.22	19.61	17.78	15.69
29.85	26.34	23.88	21.07
22.22	19.61	17.78	15.69
22.22	19.61	17.78	15.69
22.22	19.61	17.78	15.69
22.22	19.61	17.78	15.69
22.22	19.61	17.78	15.69
22.22	19.61	17.78	15.69
22.22	19.61	17.78	15.69
22.22	19.61	17.78	15.69
8.50	7.50	6.80	6.00
16.87	15.30	14.20	12.93
16.87	15.30	14.20	12.93
15.04	13.63	12.65	11.53

WEIGHT MANAGEMENT

	Protein Solutions				
2600	Protein Drink Mix - Vanilla (588g canister)	33.00	31.35	33.50	34.51
1660	Pro 20 Select	34.00	37.45	40.01	41.21
3143	Herbalife® Roasted Soy Beans - Pack of 12	10.95	13.31	14.22	14.65
0155	Herbalife® Gourmet Tomato Soup - Box of 21 servings	23.00	25.65	27.40	28.22
0242	Herbalife® Formula 3 - Personalised Protein Powder	17.95	20.12	21.49	22.13
3968	Herbalife® Protein Bars* - Vanilla Almond (14 Bars per box)	10.47	6.12	11.06	13.67
3972	Herbalife® Protein Bars* - Chocolate Peanut (14 Bars per box)	10.47	6.12	11.06	13.67
3976	Herbalife® Protein Bars* - Citrus Lemon (14 Bars per box)	10.47	6.12	11.06	13.67

0%
0%
0%
0%
0%
20%
20%
20%

26.67	23.53	21.34	18.83
31.85	28.10	25.48	22.49
11.32	9.99	9.06	7.99
21.81	19.24	17.45	15.40
17.10	15.09	13.68	12.07
12.14	11.53	11.10	10.61
12.14	11.53	11.10	10.61
12.14	11.53	11.10	10.61

	Enhancers				
1065	Herbal Aloe Concentrate Mango flavour - 31 servings	24.95	25.62	27.38	33.84
0006	Herbal Aloe Concentrate - 31 servings	24.95	25.62	27.38	33.84
0106	Instant Herbal Beverage - Original - 100g.	34.95	32.96	35.23	36.29
0105	Instant Herbal Beverage - Original - 50g.	19.95	18.77	20.06	20.66
0255	Instant Herbal Beverage - Lemon - 50g.	19.95	18.77	20.06	20.66
0256	Instant Herbal Beverage - Raspberry - 50g.	19.95	18.77	20.06	20.66
0257	Instant Herbal Beverage - Peach - 50g.	19.95	18.77	20.06	20.66
0104	Cell Activator	20.50	20.57	21.99	27.18
0050	Thermo Complete®	30.95	27.30	29.17	36.06

20%
20%
0%
0%
0%
0%
0%
0%
20%
20%

27.44	24.87	23.08	21.03
27.44	24.87	23.08	21.03
28.05	24.75	22.44	19.81
15.97	14.09	12.78	11.28
15.97	14.09	12.78	11.28
15.97	14.09	12.78	11.28
15.97	14.09	12.78	11.28
22.04	19.98	18.54	16.89
29.23	26.50	24.59	22.40



Product SKU	Product Description	Volume Points	Earn Base	Basic / Retail Price	Suggested Selling Price	VAT	25 %	35 %	42 %	50 %
	Trial Pack									
383A	Herbalife Trial Pack (3 x F1 Vanilla Sachets, 3 x F1 Cookies and Cream Sachets 2 x Instant Thermal Beverage Sachets)	6.30	6.52	6.96	7.17	0%	6.96	6.96	6.96	6.96
	Basic Wellness Programme - Women									
094z	Free From (3118, 3114, 1819, 0105)	68.85	77.34	82.63	91.67	See Note	72.34	64.60	59.19	53.00
095z	Cappuccino (1171, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
096z	Mint Chocolate (2789, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
097z	Chocolate (0142, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
098z	Cookies & Cream (0146, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
099z	Raspberry & Blueberry (2100, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
100z	Strawberry (0143, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
101z	Toffee Apple & Cinnamon (2790, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
102z	Tropical Fruit (0144, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
103z	Vanilla (0141, 3114, 1819, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
NOTE: Item(s) 3118, 1171, 2789, 0142, 0146, 2100, 0143, 2790, 0144, 0141 and 0105 are not subject to VAT. Item(s) 3114 and 1800 are taxed at 20%										
	Basic Wellness Programme - Men									
104z	Free From (3118, 3114, 1800, 0105)	68.85	77.34	82.63	91.67	See Note	72.34	64.60	59.19	53.00
105z	Cappuccino (1171, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
106z	Mint Chocolate (2789, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
107z	Chocolate (0142, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
108z	Cookies & Cream (0146, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
109z	Raspberry & Blueberry (2100, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
110z	Strawberry (0143, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
111z	Toffee Apple & Cinnamon (2790, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
112z	Tropical Fruit (0144, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
113z	Vanilla (0141, 3114, 1800, 0105)	66.45	74.72	79.83	88.79	See Note	70.11	62.63	57.40	51.43
NOTE: Item(s) 3118, 1171, 2789, 0142, 0146, 2100, 0143, 2790, 0144, 0141 and 0105 are not subject to VAT. Item(s) 3114 and 1800 are taxed at 20%										
	Weight-Management Start-up Programme - Women (Includes two units of Formula 1 Nutritional Shake Mix; one unit of F1 Vanilla + one unit of your choice of flavour)									
114z	Free From (3118, 3114, 1819, 0105)	92.80	103.48	110.55	120.43	See Note	94.56	84.21	76.97	68.69
115z	Cappuccino (1171, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
116z	Mint Chocolate (2789, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
117z	Chocolate (0142, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
118z	Cookies & Cream (0146, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
119z	Raspberry & Blueberry (2100, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
120z	Strawberry (0143, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
121z	Toffee Apple & Cinnamon (2790, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
122z	Tropical Fruit (0144, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
123z	Vanilla (0141, 3114, 1819, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
NOTE: Item(s) 3118, 1171, 2789, 0142, 0146, 2100, 0143, 2790, 0144, 0141 and 0105 are not subject to VAT. Item(s) 3114 and 1800 are taxed at 20%										
	Weight-Management Start-up Programme - Men (Includes two units of Formula 1 Nutritional Shake Mix; one unit of F1 Vanilla + one unit of your choice of flavour)									
124z	Free From (3118, 3114, 1800, 0105)	92.80	103.48	110.55	120.43	See Note	94.56	84.21	76.97	68.69
125z	Cappuccino (1171, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
127z	Mint Chocolate (2789, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
128z	Chocolate (0142, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
129z	Cookies & Cream (0146, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
130z	Raspberry & Blueberry (2100, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
131z	Strawberry (0143, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
132z	Toffee Apple & Cinnamon (2790, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
134z	Tropical Fruit (0144, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
135z	Vanilla (0141, 3114, 1800, 0105)	90.40	100.86	107.75	117.54	See Note	92.33	82.24	75.18	67.11
NOTE: Item(s) 3118, 1171, 2789, 0142, 0146, 2100, 0143, 2790, 0144, 0141 and 0105 are not subject to VAT. Item(s) 3114 and 1800 are taxed at 20%										

Product SKU	Product Description	Volume Points	Earn Base	Basic / Retail Price	Suggested Selling Price	VAT	25 %	35 %	42 %	50 %
ENERGY AND FITNESS										
3151	liftOff® Orange (10 tablets per box)	15.95	17.15	18.32	22.64	20%	18.36	16.64	15.44	14.07
3152	liftOff® Lemon & Lime (10 tablets per box)	15.95	17.15	18.32	22.64	20%	18.36	16.64	15.44	14.07
0124	N.R.G. - Nature's Raw Guarana Tablets	14.15	13.61	14.54	17.98	20%	14.57	13.21	12.26	11.17
Herbalife24										
1432	Formula 1 Sport - Vanilla Cream flavour - 524g	35.25	34.48	36.84	45.54	20%	36.91	33.47	31.05	28.29
1433	Hydrate - Orange flavour - pack of 20 sticks	22.20	27.15	29.01	35.86	20%	29.07	26.35	24.45	22.28
1435	Prolong - Citrus flavour - 900g	31.20	37.30	39.86	49.27	20%	39.94	36.21	33.60	30.62
1436	Rebuild Endurance - Vanilla flavour - 1000g	50.00	42.38	45.29	55.98	20%	45.38	41.15	38.18	34.79
1437	Rebuild Strength - Chocolate flavour - 1000g	33.55	35.64	40.45	50.00	20%	41.09	37.52	35.03	32.18
1424	Pro Sport Restore - 30 Servings	27.70	22.52	24.06	29.74	20%	24.11	21.86	20.28	18.48
1466	CR7 Drive Canister - 20 Servings - Acai Berry 540g	12.50	11.07	13.13	16.22	20%	13.46	12.35	11.58	10.69
1467	CR7 Drive Sachets - 10 Servings 27g each - Acai Berry	8.00	6.25	7.93	9.80	20%	8.24	7.61	7.18	6.68
TARGETED NUTRITION										
Healthy Heart										
3150	Niteworks®	48.75	46.65	49.84	51.34	0%	39.67	35.01	31.74	28.01
0043	Herbalifeline® MAX	19.40	18.06	19.29	23.84	20%	19.33	17.52	16.26	14.81
0267	Beta Heart	25.95	24.52	26.19	32.38	20%	26.24	23.79	22.07	20.11
Immune Health										
0139	RoseGuard	23.75	20.69	22.10	27.31	20%	22.14	20.07	18.63	16.97
Healthy Men & Healthy Women										
0020	Xtra-Cal®	10.25	10.95	11.71	14.47	20%	11.74	10.64	9.87	9.00
Digestive Health										
2554	Oat Apple Fibre Unsweetened - 30 Servings	22.95	20.78	22.20	27.44	20%	22.24	20.17	18.71	17.05
Ideal Breakfast Kits										
032Z	Breakfast Kit 1 - F1 Free from Vanilla	46.30	47.53	50.79	52.31	0%	40.43	35.68	32.35	28.55
033Z	Breakfast Kit 1 - F1 Shake Cappuccino	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
034Z	Breakfast Kit 1 - F1 Shake Choc Mint	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
035Z	Breakfast Kit 1 - F1 Shake Chocolate	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
036Z	Breakfast Kit 1 - F1 Shake Cookies & Cream	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
037Z	Breakfast Kit 1 - F1 Shake Raspberry & Blueberry	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
038Z	Breakfast Kit 1 - F1 Shake Strawberry	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
039Z	Breakfast Kit 1 - F1 Shake Toffee Apple & Cinnamon	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
040Z	Breakfast Kit 1 - F1 Shake Tropical Fruit	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
041Z	Breakfast Kit 1 - F1 Shake Vanilla	43.90	44.91	47.98	49.42	0%	38.19	33.70	30.56	26.96
042Z	Breakfast Kit 2 - F1 Free from Vanilla	71.25	73.14	78.17	86.16	See Note	67.87	60.56	55.44	49.59
043Z	Breakfast Kit 2 - F1 Shake Cappuccino	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
044Z	Breakfast Kit 2 - F1 Shake Choc Mint	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
045Z	Breakfast Kit 2 - F1 Shake Chocolate	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
046Z	Breakfast Kit 2 - F1 Shake Cookies & Cream	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
047Z	Breakfast Kit 2 - F1 Shake Raspberry & Blueberry	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
048Z	Breakfast Kit 2 - F1 Shake Strawberry	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
049Z	Breakfast Kit 2 - F1 Shake Toffee Apple & Cinnamon	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
050Z	Breakfast Kit 2 - F1 Shake Tropical Fruit	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01

Product SKU	Product Description	Volume Points	Earn Base	Basic / Retail Price	Suggested Selling Price	VAT	25 %	35 %	42 %	50 %
	Ideal Breakfast Kits Continued...									
051Z	Breakfast Kit 2 - F1 Shake Vanilla	68.85	70.52	75.37	83.27	See Note	65.64	58.59	53.65	48.01
022Z	Breakfast Kit 3 - F1 Free from Vanilla	104.25	104.50	111.67	120.66	See Note	94.54	84.09	76.77	68.41
023Z	Breakfast Kit 3 - F1 Shake Cappuccino	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
024Z	Breakfast Kit 3 - F1 Shake Choc Mint	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
025Z	Breakfast Kit 3 - F1 Shake Chocolate	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
026Z	Breakfast Kit 3 - F1 Shake Cookies & Cream	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
027Z	Breakfast Kit 3 - F1 Shake Raspberry & Blueberry	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
028Z	Breakfast Kit 3 - F1 Shake Strawberry	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
029Z	Breakfast Kit 3 - F1 Shake Toffee Apple & Cinnamon	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
030Z	Breakfast Kit 3 - F1 Shake Tropical Fruit	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
031Z	Breakfast Kit 3 - F1 Shake Vanilla	101.85	101.88	108.87	117.78	See Note	92.31	82.12	74.99	66.84
Breakfast Kit - VAT rate: Aloe Mango is taxed at 20%										

The Price List calculations explained

Glossary:

Earn Base:
This is the amount on which the Member Discount and Earnings are calculated.

Basic / Retail Price:
This is the amount on which costs such as freight and VAT are calculated.

Total Basic Price:
Sum of the Basic Price of all items included in the order.

Member Price:
This is the price at the various discount levels which Members will incur when purchasing products from Herbalife.

Suggested Selling Price:
This is the recommended selling price for consumers.

Discount:
Discount is applied on the Earn Base **NOT** the Basic / Retail Price or Suggested Selling Price.
Only applies to products in the Inner and Outer Nutrition range. Does **not** apply to Literature, Promote Items or the Clothing Range.

Freight:
Calculated on the Basic Price according to the Sliding Scale of Freight Charges.

VAT on Freight:
Freight is taxed at 20%